



Disrupting Collection with Cooperative Multi-Community Contracts



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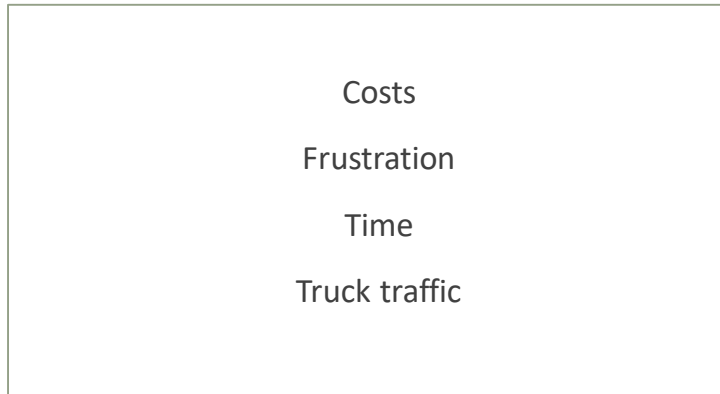
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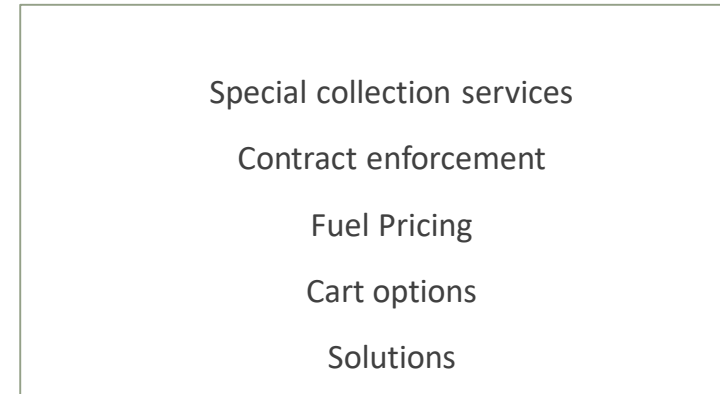
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There is a Way!

TO SAVE:



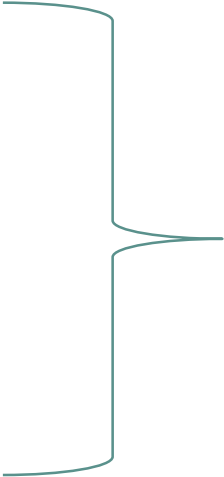
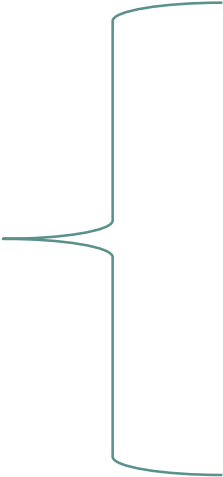
AND IMPROVE:



By Working Together



1. Do you know what a residential trash and recycling consortium is?



2. Do you benefit from collaboration
with neighboring communities?

What is a Trash and Recycling Consortium?

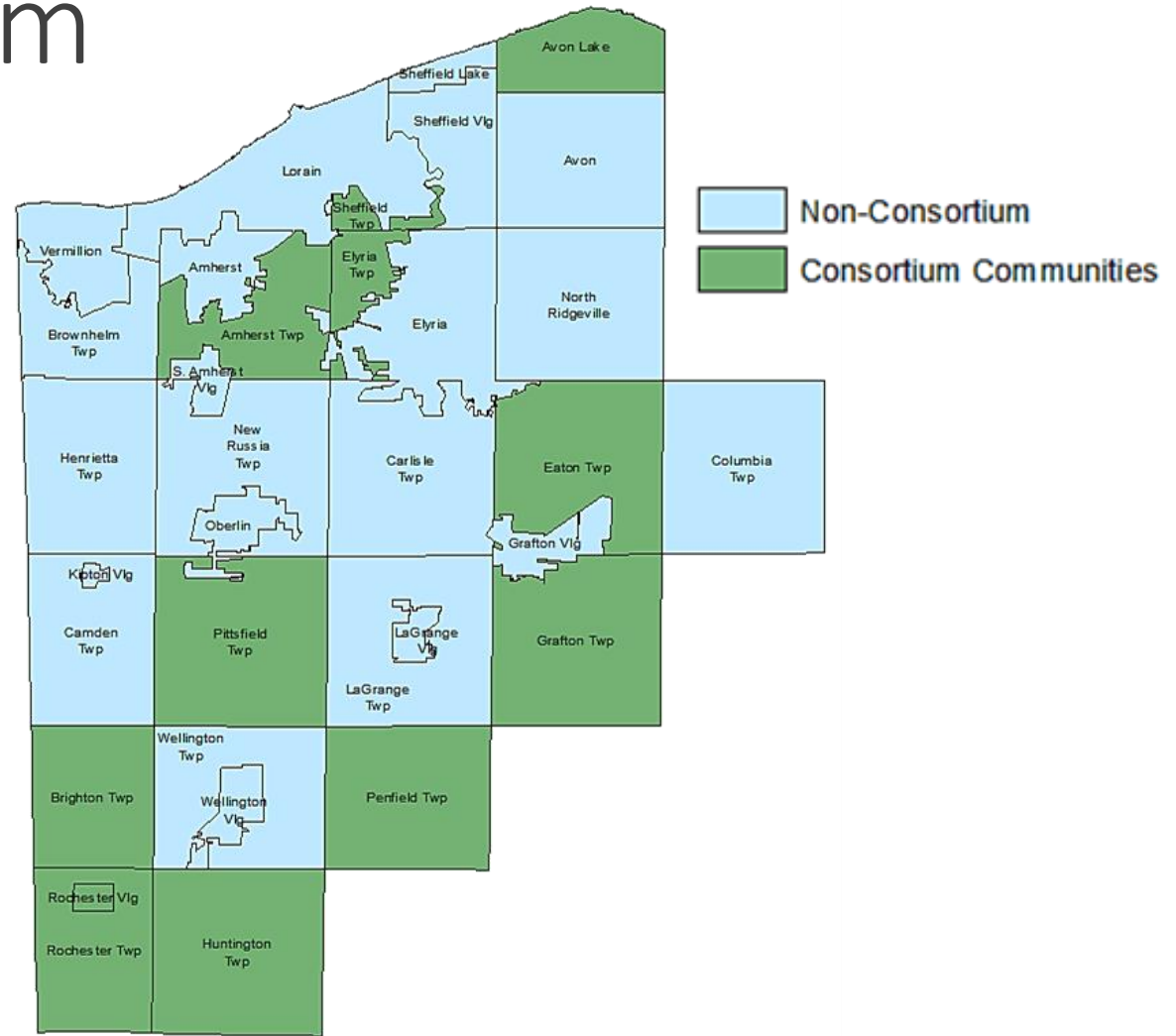
...an association of communities that come together to jointly bid on a solid waste contractor using the purchasing power of the larger combined population in order to receive solid waste services for a fair and consistent price.



Ohio Consortium Map

Lorain County Consortium

Population	Households
51,698	21,828



By the Numbers

Lorain County	\$ Monthly
32-gallon	\$16.00
64-gallon	\$17.78
96-gallon	\$19.75

Keys to Collaboration



Getting on the same page, getting in the same room



Building trust



We all want the same collection day



Walking away from the bid once the bids are in



Special collections



Paying for consulting and legal services



Increase diversion



Providing better service for a better price

- Purchasing power greater from combined population
- Leverage for communities to realize improved pricing for same or better service
- Lower costs for waste and recycling services
- Fuel usage tied to formula and Midwest price index for diesel
- Consortium members can opt-out after learning bid responses
- Pricing difference between cart sizes



Financial Benefits

- Special services (i.e. bulk pick-up) can be arranged
- Yard waste can be included as a service
- Reduced truck traffic
- Residents may have choice of cart size for family needs
- Consortium Committee regularly reviews issues
- Government facilities receive solid waste services at no charge
- Service for municipal special events are included
- Legal and consulting services provided by Consortium
- Increase diversion
- Consistent policies



Community Benefits and Goals

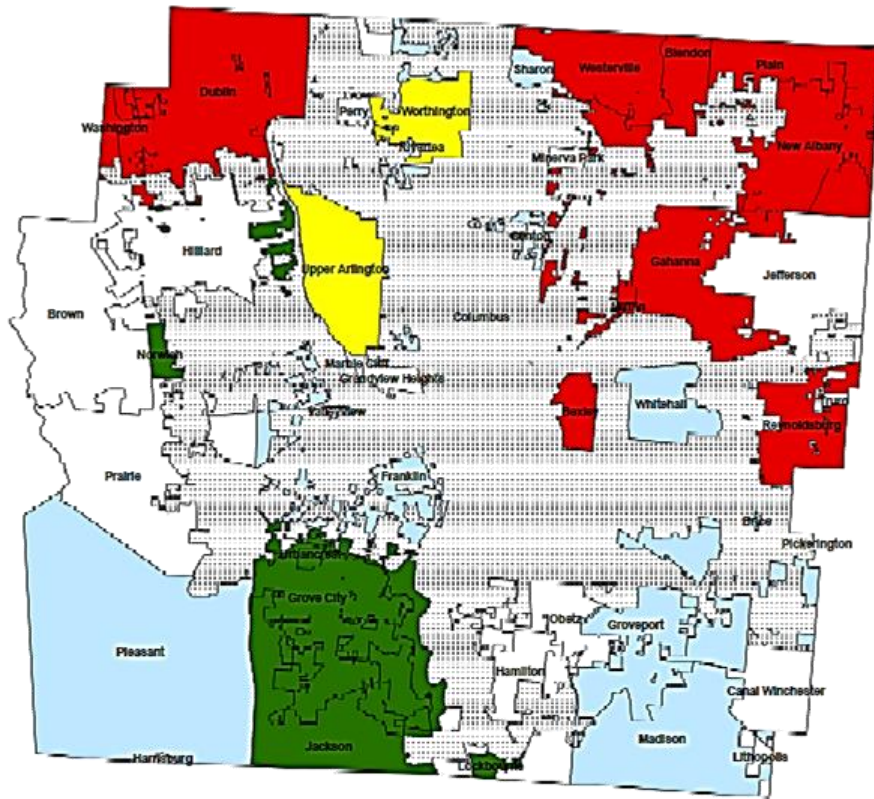
- Geography
- Households
- Same educational materials
- Data collection
- Smaller community benefits
- 15-18 month contracting process
- May bid out processing and landfill separately
- County provides bidding and public notice services



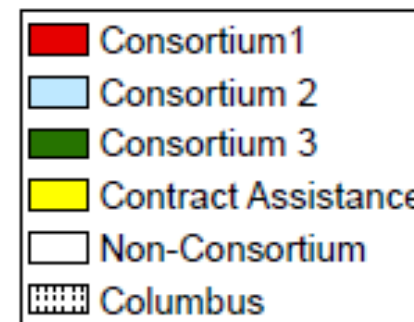
Consortium Mechanics

SWACO Consortiaums

Households



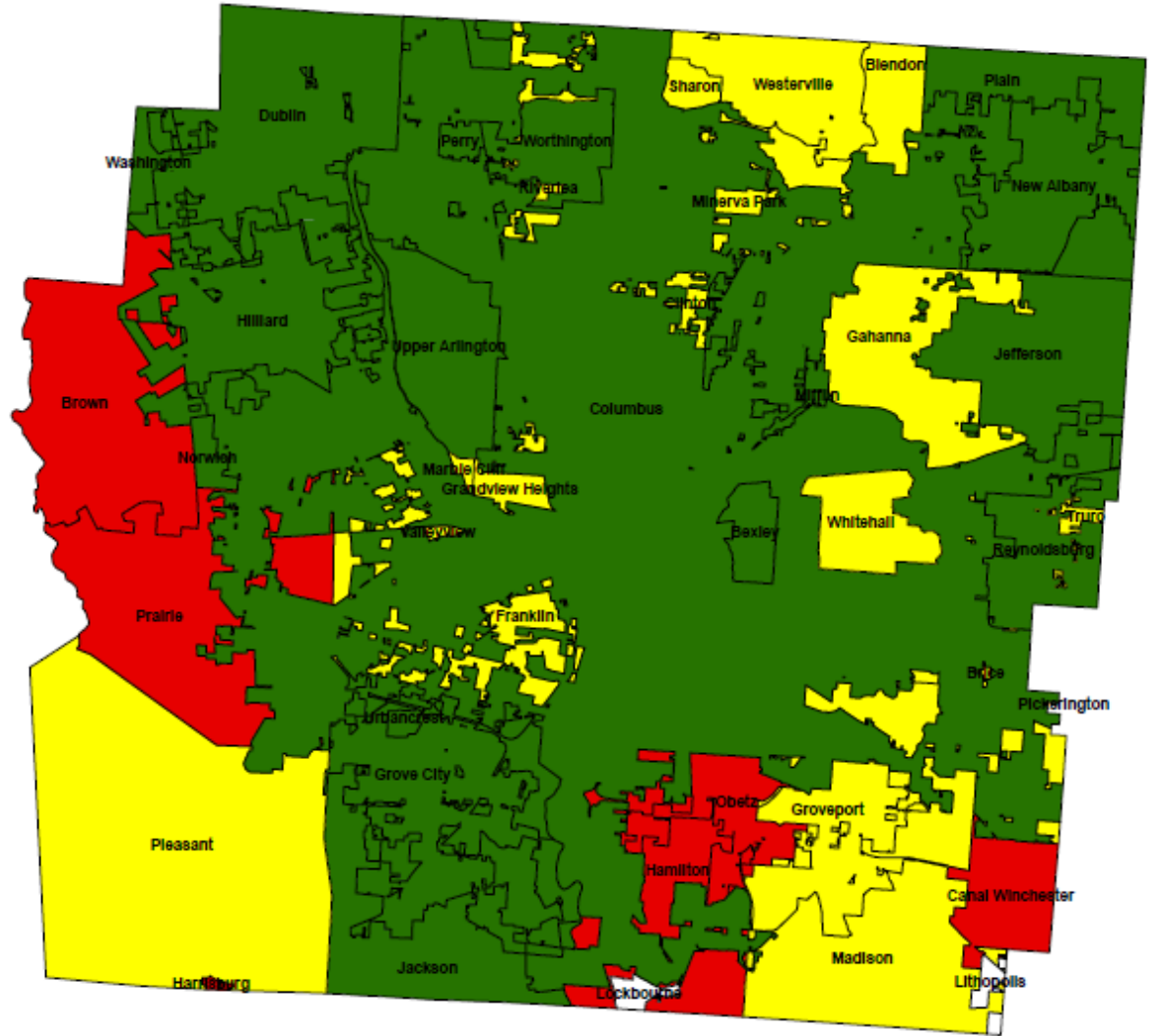
	Population	Households
Consortium #1	173,080	56,720
Consortium #2	50,451	14,775
Consortium #3	56,139	15,454



SWACO Consortia

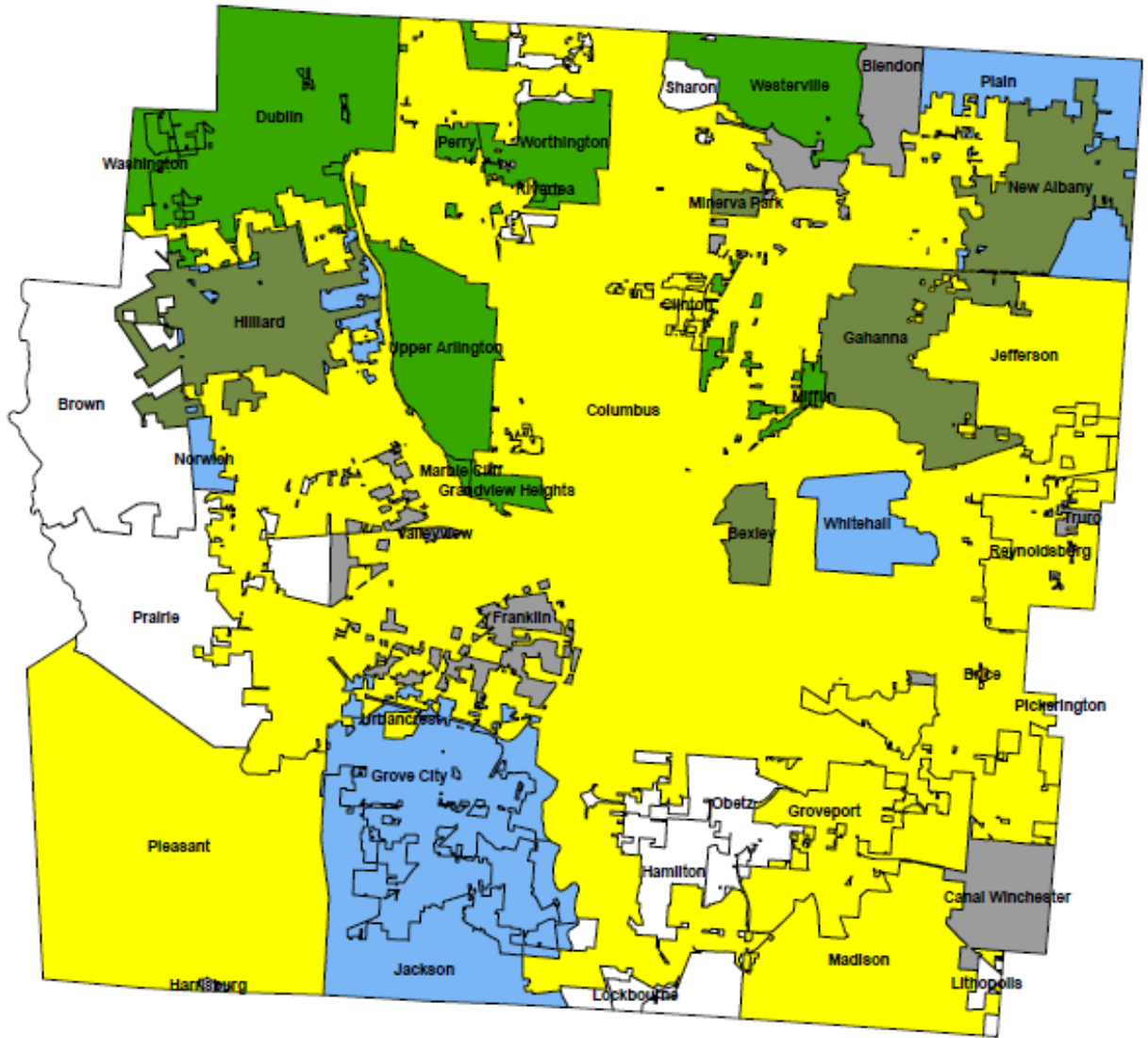
Containers

- Communities with 64 or 96 gallon Recycling Containers
- Communities with 18 gallon Recycling Containers
- No Curbside Recycling
-



SWACO Consortiums

Diversion Rates



SWACO	\$ Monthly
Consortium #1 – 5yr	\$16.71
Consortium #2 – 5yr	\$13.75
Consortium #3 – 5yr	\$14.20

More Numbers



Post Card



Flyer

Consortium Education

Recycle



Recycle Right
MAKE A DIFFERENCE

Not Accepted



Paper & Cardboard
Please flatten



Plastic Bottles & Jugs
Lids and labels accepted



Glass Bottles & Jars
All colors accepted



No Plastic or Foam Food Containers



No Tangles
Hoses, wires, chains, clothing, or electronics



Metal Cans
Remove aerosol tips



Cartons
Rinse and remove lids



Keep them loose
Don't bag items



No Plastic Bags
Return to retailer



No Cups
Coffee, Yogurt, or Party

For questions, resources, and info on how and where to recycle, donate, or dispose of items, visit SWACO.org/RecycleRight

SWACO

Magnet

October 2018

Lorain County Solid Waste Consortium Newsletter

The Lorain County Trash and Recycling Consortium is a group of eleven communities that work together to keep trash, recycling, and yard waste services affordable and fair to both residents and their haulers.

2017 Population and Households

Community	Population	Households
Amherst Twp.	5,792	2,873
Avon Lake	24,184	9,060
Brighton Twp.	911	274
Eaton Twp.	5,893	2,253
Grafton Twp.	2,845	951
Huntington Twp.	1,335	498
Penfield Twp.	1,795	661
Pittsfield Twp.	1,626	557
Rochester Twp.	628	370
Rochester Village	178	68
Sheffield Twp.	3,655	1,481
Subtotal	48,842	19,046
Avon	23,054	8,300
Elyria Township	3,191	1,451
Subtotal	26,245	9,751
Grand Total	75,087	28,797


The Lorain County Solid Waste Consortium is entering its second five-year contract period in 2019. This will give the opportunity for private hauling companies to bid on the Consortium communities' trash and recycling services. This keeps prices low for all communities and residents involved. Currently, eleven communities are being serviced by the consortium, but the city of Avon and Elyria Township are considering joining for the next five years!

The bid specifications for the future trash contractor are currently being written by the communities' leaders, consultants, and legal team. Once these specifications are written, trash haulers may propose their services for the communities. The most valuable proposal will be given the job of collecting your trash, recycling, and yard waste from 2019 -2024.

Material Highlight

No fabric materials in the curbside recycling cart!

- No clothing, bed sheets, towels, blankets, furniture, etc.
- Try donating gently used items to resale stores or shelters.




Lorain County Solid Waste District News


The Lorain County Collection Center is available for County residents to drop off household hazardous waste, electronic scrap, fluorescent lights and ballasts, scrap tires, books, paper to be shredded, and curbside recyclables. Check the Lorain County Solid Waste Management District website for the full list of materials accepted, hours, and regulations at www.loraincounty.us/solidwaste or call the District office at 440-329-5440.


Newsletter


Consortium Education

 Each community has their own contract

 Hauler implementation plan


 Carts distributed to residents

 Special collections

 Municipal building service

 Hauler billing and payments

 Reporting data to District

 Fuel surcharge formula

Contract Mechanics

Key Contract Elements

Government Building Service

- Number of buildings
- Collection Frequency
- Size of Dumpster(s)
- Special Collections





3. Does your community pay for special collections at municipal buildings?

EXHIBIT E

City of Reynoldsburg, Ohio

Number of Residential Units: 9,950

Approximate annual volume (by ton) of: Solid Waste = 10,098
 Recyclable Materials = 1,872
 Yard Waste = 1,911

Current Collection Day: Thursday for all

Entity that performs billing services: City of Reynoldsburg

Governmental Facilities and Community Events requiring service:

The Contractor shall provide a four (4) cubic yard container with service to the City twice a week at the following locations at no charge:

- a) City Municipal Building / Police Station Complex
- b) Senior Citizen Center
- c) Street Department Complex
- d) Water / Wastewater Complex
- e) Livingston House

The Contractor shall also provide a four (4) cubic yard container at Civic Park with weekly collection from March to November.

The Contractor shall provide four (4) cubic yard containers for Recyclable Materials at each of the above mentioned facilities with collection twice per week at the City Municipal Building / Police Station Complex, and once per week at all other facilities. In addition, the Contractor shall provide collection service on the same day as the Residential Collection within the City for the City-owned collection containers located on Main Street between the Western corporation limits of the City to Waggoner Road at no charge.

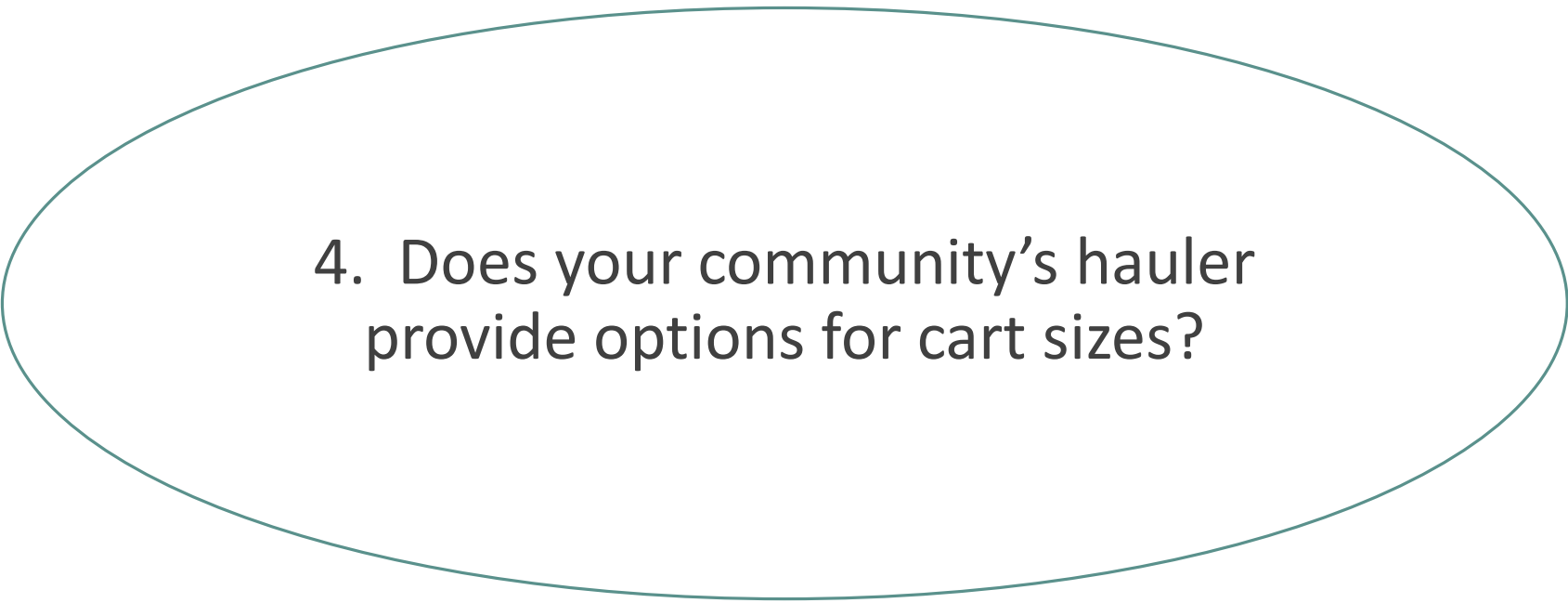
The Contractor shall provide open top roll-off containers of up to thirty (30) yards capacity at no charge upon request of the Safety / Service Director for the following Special Events: 1) Tomato Festival; 2) Spring Clean-up Week (six (6) open top roll-off containers provided for one week); 3) Farmers Market; 4) Taste of Reynoldsburg; 5) 4th of July. The Contractor shall provide Collection Services up to 5 pulls per Special Event. Additional pulls may be requested at the price, if any, indicated on the Bid Form.

The Contractor shall provide open top roll-off containers and Collection Services for the minor remodeling of any Municipal Facility, up to five (5) pulls per year. Additional pulls may be requested at the price, if any, indicated on the Bid Form.

No additional fee shall be charged to the City for these services notwithstanding the size, number and location of Collection Containers, the frequency of collections that may be required or the volume or nature of the waste collected.

Appendix E of the Contract

- Listing of government facilities requiring service. In this case it includes:
- Regular collection service for five municipal buildings
- Special event services – five pulls per event
 - Tomato Festival
 - Spring Clean-up Week
 - Farmers Market
 - Taste of Reynoldsburg
 - Fourth of July
- Minor remodeling roll off containers – five pulls per year



4. Does your community's hauler provide options for cart sizes?

**COLLECTION BID AND USE OF BLUE RECYCLABLE MATERIAL COLLECTION
CONTAINERS FOR GAHANNA AND REYNOLDSBURG**

Per Residential Unit per month bid price for collection, transportation and delivery
of Solid Waste, Recyclable Materials, and Yard Waste

FIVE YEAR TERM (1/1/19 – 12/31/23)		
(1) Solid Waste, Recyclable Material and Yard Waste Collection	(2) Container Price Only Contractor Provides Recycling Containers and retains Ownership of Containers	(3) Container Price Only Contractor Provides Recycling Containers and City Owns at End of Term
\$ _____	64 gallon container \$ _____ 96 gallon container \$ _____	64 gallon container \$ _____ 96 gallon container \$ _____

**COLLECTION BID AND USE OF COLLECTION CONTAINERS
FOR GAHANNA AND REYNOLDSBURG – UNLIMITED AT THE CURB**

Per Residential Unit per month bid price for collection, transportation and delivery of Solid Waste, Yard Waste, and Recyclable Materials

FIVE YEAR TERM (1/1/19 – 12/31/23)					
Cart Size	(1) Solid Waste, Recycling, and Yard Waste Collection	(2) Cart Price Only, Carts are returned to Contractor at the Conclusion of the Contract Term		(3) Cart Price Only, unbranded Carts become the Property of the Community at the Conclusion of the Contract Term	
		Solid Waste Cart Price	Recycling Cart Price	Solid Waste Cart Price	Recycling Cart Price
64 gallon	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
96 gallon	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Contract Improvements

5-yr contracts

Bulk collection program

Curbside yard waste program

Improved Reporting Requirements

- Bulk, CFCs, Set-out rates, Tonnage

Fuel Surcharge

Choice of cart size



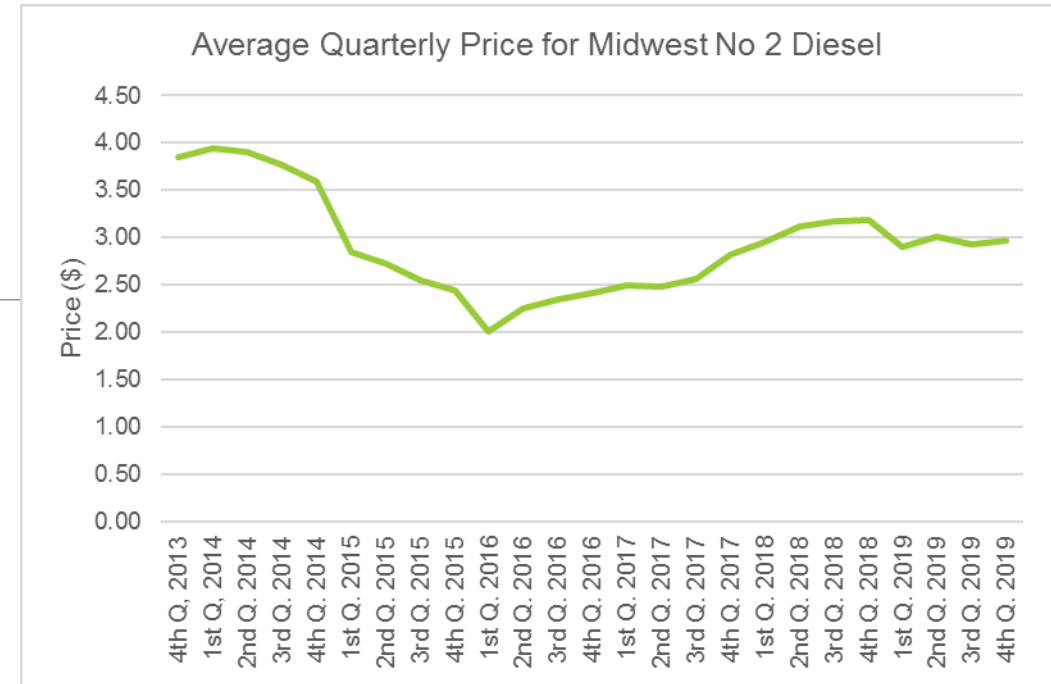
5. Does your hauler charge a fuel surcharge?

6. Are there any price controls on the fuel surcharge?

Key Contract Elements

Fuel Surcharge

- Formula-based
- Contracted prices are based on the price of fuel on the day bids are received
- Prices for fuel can be adjusted up or down over the life of the contract



Key Contract Elements

Special Collections

- Bulk pick-up
- Yard waste collection
- Any other special requested collection



Key Contract Elements

Hauler Implementation Plan

- Equipment – Are they big enough to provide the service
- Procedures
- Obligations
- Collection Schedule, Routes, Materials
- Proof of Insurance, workers compensation, performance bond
- Safety



7. Does your community curbside recycle?

Future of Consortiums

Increase diversion

Volume-based service

Organics collection

Contamination enforcement

Data collection

Education

Questions?

